

ARE YOU CONCERNED ABOUT YOUR CLIENT PORTFOLIOS IN UNCERTAIN MARKETS?

Portfolio Construction and Strategy

Our **Portfolio Construction and Strategy Group** is designed to help you keep your clients on track while giving you a distinct competitive advantage. Ongoing, 100% objective, forward-looking portfolio consulting, customized to work with you based on a singular purpose: helping your clients achieve their goals.

We elevate your portfolio management process through the following offerings:



Portfolio Deconstruction

Know exactly what's going on and why in your portfolios

- Institutional-caliber analytics
- Dynamic view of portfolio risk far beyond traditional style boxes
- VaR, downside, max drawdown, risk budgeting, correlation, factor return decomposition, and more



Portfolio Construction

Make disciplined, informed investment decisions that instill client confidence

Partner with us on customized consultative engagements through annual, semiannual, quarterly or event-driven reports and strategy calls. Throughout these engagements, we distill our Portfolio Deconstruction Work into straightforward, forward-looking takeaways that focus on your clients' goals.



Portfolio Knowledge Exchange

Broaden your perspective by exploring different opinions across the investment universe

Utilize our framework for measuring portfolio and business performance against thousands of successful peers and enjoy our end-client approved content. These end-client approved insights on issues, trends and opportunities by asset class help test and shape your perspective.

Why our PCS Approach is Different

We share knowledge, not just data

Portfolio Deconstruction

- We don't just report portfolio stats; we deliver unique views of your portfolio's personality alongside our perspectives on which metrics matter and why
- We make "risk-based" easy for you and your clients to understand through rigorous analytics conveyed with graphics and plain-English insights

Portfolio Construction

- Our consultations are not monotone read-outs of your portfolio reports; we focus on your priorities and discuss relevant, actionable takeaways
- All takeaways and insights are completely product agnostic, objective and not biased to Janus Henderson solutions

Portfolio Knowledge Exchange

- See what we see: look at average allocations across our proprietary database of thousands of advisor portfolios
- Quantify and benchmark yourself against your peers and incorporate this unique competitive positioning into client conversations

AN EXPERIENCED TEAM OF PROFESSIONALS

A select team of highly specialized strategists with deep experience and expertise, gained from thousands of custom analyses and advisor models.



Adam Hetts, CFA
Head of Portfolio Construction and Strategy



Damien Comeaux, CIMA
Senior Portfolio Strategist



Lara Reinhard, CFA
Senior Portfolio Strategist

IT'S ON US, BUT NOT ABOUT US

**100%
COMPLIMENTARY**

Enjoy the benefits of sophisticated, expert portfolio analysis without the overhead

**100%
PRODUCT AGNOSTIC**

Our focus is entirely on you and your portfolios

CONNECT WITH US

Our experts offer one-on-one consultations, keynote speeches, industry presentations and client-facing seminars. Contact your Janus Henderson sales director at **800.668.0434** or experience us online at janushenderson.com for more information.

FOR MORE INFORMATION, PLEASE VISIT JANUSHENDERSON.COM

Janus Henderson
INVESTORS

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